

CHIEF ADVANCEMENT OFFICER

SYCAMORES Child and Family Services

Sycamores Child and Family Services, formerly known as Hathaway-Sycamores, began as two separate child welfare organizations: Hathaway Children and Family Services founded in 1919 and The Sycamores established in 1902; they merged in 2005. Each year Sycamores positively impacts the lives of more than 16,000 children and families, successfully addressing the needs of vulnerable children who have been traumatized by family and community violence. Providing comprehensive care focused on helping children and families heal from this trauma, build resiliency and prepare for success, Sycamores employs over 800 staff in ten locations throughout Southern California and has an operating budget of \$63 million.

Reporting directly to the President/CEO, the Chief Advancement Officer will play a critical role in developing and implementing strategic fundraising, marketing and communications efforts that assure revenues are generated in a cost-effective manner while maintaining a positive public image and reputation. Raising about \$2 million annually, fundraising activities include major gifts, corporate donations, annual giving, capital campaigns, individual gifts, institutional giving, planned giving, special events, and in-kind resources. The Chief Advancement Officer will assist the Board in developing donor strategies, staff the Development Committee of the Board, and manage a staff of five.

The Chief Advancement Officer will be a seasoned and mature leader with at least eight years of fundraising and management experience. An exceptional record of personal achievement in cultivating donors and raising major gifts as well as documented success in creating and managing a comprehensive development program is important. Previous experience working on a capital campaign, marketing and community relations as well as working with Board members would be ideal. A background in child welfare, healthcare, managed care or mental health would be a plus. Skill in using Blackbaud Raiser's Edge will be necessary and is highly preferred. A Bachelor's degree is required; an advanced degree is strongly preferred. The salary range is \$200,000 to \$230,000 with a comprehensive benefits package.

Sycamores has retained Morris & Berger to conduct the Chief Advancement Officer search. To view the full position description, please visit <https://pub.morrisberger/2180>. To apply, please submit an application, including a resume and a letter of interest, in confidence to Morris & Berger through their website: <https://www.morrisberger.com/position.php?id=2180>.