



Recognized year after year as national leader in employee engagement and named one of the best children's hospitals by U.S. News & World Report, this is an exciting time to be at CHOC Children's. Our campus is constantly growing and offering new state-of-the-art programs and services as we continue to meet the needs of more than 250,000 children annually, making the opportunities for career enrichment endless.

We offer highly competitive salary levels and benefits, but the personal growth and fulfillment you'll find at CHOC, coupled with an inspiring mission to nurture, advance, and protect the health and well being of children, are perhaps the most valuable payouts of all. We hope you will join our dedicated and talented team of associates committed to the highest standards of care and making a difference in the lives of children in Orange County – and beyond.

### **Main Campus - Orange**

Work Location  
Orange, California

### **Work Shift**

Day – 08hrs (United States of America)

### **Why CHOC?**

At CHOC Children's, we strive to be the leading destination of children's health by providing exceptional and innovative care. We are responsible for the overall health of our community's pediatric population in our hospitals, clinics, and practices. And because of our breadth of care, your career at CHOC Children's can be as diverse and fulfilling as you determine. CHOC Children's compensation structure, benefits offerings, and career development programs are geared to helping you achieve your professional and personal goals. Apply now to see where your career at CHOC Children's can take you.

### **Job Summary**

The Associate Director, Corporate Engagement will play a key role in advancing CHOC Foundation's corporate partnerships program and will develop, cultivate and manage new and existing corporate relationships. The position's primary responsibility is to increase organization revenue through growth of corporate support of signature fundraising initiatives to include program support, cause-related marketing, employee giving, employee engagement and event sponsorships. In addition to key responsibilities, the Associate Director will implement new corporate fundraising and stewardship strategies.

**Experience Description**

Experience Minimum Required: Minimum of four (4) years of non-profit fundraising experience or equivalent experience in corporate development, raising gifts of \$10,000 or more.

**Education Description**

- Minimum Education Required: Bachelor's degree or Associate's Degree and two (2) years of additional experience.
- Specialized Skills Description
- Specialized Skills Minimum Required: Ability to plan and execute fundraising initiatives from inception to completion. Strong communication, organizational and time management skills. Ability to write and speak in a persuasive manner. Excellent interpersonal skills with the ability to work well with others. Proficient computer skills including Microsoft Office Suite and Adobe Acrobat.
- Specialized Skills Desired Preferred: Adobe Creative Suite, knowledge of Raiser's Edge.
- Licensure Description
- Licensure Minimum Required: N/A

Link to Apply: [Click Here Associate Director, Corporate Engagement](#)